## Market Conduct Annual Statement Scorecard Report for Data Year 2014

## Life Hybrid Long Term Care - Overall Industry Statistics for Louisiana

Ratio 1: Percentage of replacements to new business issued									State Ratio:	4.38 %	
0%	>0-10%	>10-20%	>20-30%	>30-40%	>40-50%	>50-60%	>60-70%	>70-80%	>80-90%	>90-100%	>100%
8	4	8	0	0	1	0	0	0	0	1	0
Ratio 2: Nu	mber of comp	laints per 10	00 policies							State Ratio:	0.0
0	>0-0.25	>0.25-0.50	>0.50-0.75	>0.75-1.0	>1.0-2.0	>2.0-3.0	>3.0-4.0	>4.0-5.0	>5.0-6.0	>6.0-7.0	>7.0
31	0	0	0	0	0	0	0	0	0	0	0
Ratio 3: Average number of claimants per policy									State Ratio:	0.0	
0	>0-0.10	>.1020	>.2030	>.3040	>.4050	>.5060	>.6070	>.7080	>.8090	>.90-1.0	>1.0
26	5	0	0	0	0	0	0	0	0	0	0
tatio 4: Percentage of denied claimant requests to new claimants									State Ratio:	_27.50 %	
	_										
0%	>0-10%	>10-20%	>20-30%	>30-40%	>40-50%	>50-60%	>60-70%	>70-80%	>80-90%	>90-100%	>100%
0% 1	>0-10%	>10-20%	>20-30%	>30-40%	>40-50%	>50-60%	>60-70%	>70-80%	>80-90%	>90-100%	>100%
1		1	1	1	1	0	1				0
1	0	1	1	1	1	0	1			0	0
1 Ratio 5: Per	0 rcentage of cl	1 aim determin	1 ations made	1 <b>60+ days fro</b>	1 m claim notic	0 <b>ce</b>	0	0	0	0 State Ratio:	0 <b>57.58</b> %
1 Ratio 5: Per 0% 0	0 rcentage of cl	1 aim determin >10-20%	1 ations made >20-30% 0	1 <b>60+ days fro</b> >30-40% 0	1 m claim notic >40-50%	0 >50-60%	0	0	>80-90%	0  State Ratio: >90-100%	0 <b>57.58 %</b> >100% 0
1 Ratio 5: Per 0% 0	0 rcentage of cl >0-10% 0	1 aim determin >10-20%	1 ations made >20-30% 0	1 <b>60+ days fro</b> >30-40% 0	1 m claim notic >40-50%	0 >50-60%	0	0	>80-90%	0  State Ratio: >90-100%  0	0 _ <b>57.58 %</b> >100%

Users of the MCAS Scorecard data should be aware of the following: (1) Reporting companies may revise their reported data when errors are discovered. Consequently, statewide ratios reported for one year may change as revised data are submitted by reporting companies. (2) While the jurisdictions that participate in the MCAS and the NAIC make every effort to ensure that reporting companies submit complete and accurate data, the NAIC and the jurisdictions that participate in the MCAS make no representations, guarantees or warranties with respect to the accuracy or completeness of the data and statistics in scorecards. (3) The NAIC and the jurisdictions participating in the MCAS are not responsible for any calculations or products based upon the scorecard data and any use of these scorecard data must be accompanied by a statement, 'The NAIC and individual states do not endorse any calculation or subsequent use of the MCAS scorecard data.'

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Ratio 7: Percentage of benefit request payments made more than 60 days from request									State Ratio:	<u>0.00 %</u>	
0%	>0-10%	>10-20%	>20-30%	>30-40%	>40-50%	>50-60%	>60-70%	>70-80%	>80-90%	>90-100%	>100%
7	0	0	0	0	0	0	0	0	0	0	0
Ratio 8: Pero	Ratio 8: Percentage of benefit request denials made 60+ days from request notice									State Ratio:	0.00 %
0%	>0-10%	>10-20%	>20-30%	>30-40%	>40-50%	>50-60%	>60-70%	>70-80%	>80-90%	>90-100%	>100%
2	0	0	0	0	0	0	0	0	0	0	0
Ratio 9: Percentage of lawsuits closed with consideration for the consumer								State Ratio:	DIV/0		
0%	>0-10%	>10-20%	>20-30%	>30-40%	>40-50%	>50-60%	>60-70%	>70-80%	>80-90%	>90-100%	>100%
0	0	0	0	0	0	0	0	0	0	0	0

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